Leadership Presence
Five Questions

- How valuable do I plan to make today?
- What value do I plan to bring to this day?
- How participative do I plan to be?
- How much risk am I willing to take?
- How invested am I in the well-being of the group?
What is Leadership Presence?

“It is the projection of the leader’s authentic self.”
John Baldoni, 2010

“Presence reveals itself as the magnetic, radiating effect you have on others when you’re being the authentic you – giving others your full respect & attention, speaking honestly and letting your unique character traits flow...”
James Scouller, 2011
Self-Awareness Competence

Ladder of Inference

- Observable “data” and experiences (as a video tape recorder might capture it)
- I select “data” from what I observe
- I add meanings (cultural and personal)
- I make assumptions based on the meanings I added
- I draw conclusions
- I adopt beliefs about the world
- I take actions based on my beliefs

The reflexive loop (our beliefs affect what data we select next time)

Rewiring Your Thinking

- Desired Results
  - Physical Manifestation
    - How is what you are thinking and feeling showing up for you physically?
  - Thought
    - Everything begins with a thought. Change the way you think to get your desired result.
  - Feelings/Emotion
    - When you feel a strong emotion, ask yourself, “What am I thinking?”

November 20, 2014
Ellen L. Gray, PWD
Activity

- Observe the leaders you meet or hear today:
  - What was it about them that gave you the confidence in their leadership abilities? Would you want to follow them? Why?
  - How did they inspire, influence, motivate you?
  - How did you listen? How did you react? How did your DiSC style affect your ability to be fully “present”?
  - How did they challenge your “ladder of inference” perspectives?
  - You will be sharing your observations at the end of the program day
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Desired Results
Who would you follow anywhere?

- What was it about them that gave you the willingness and confidence to follow them ..or want to follow them?
- How did they exhibit Servant Leadership?
- How did they project their authenticity? Vulnerability? Self-awareness? Confidence?

- Remember this leader and “watch yourself” throughout the day
Table Group Activity

- Discuss what is Leadership Presence?
  - Report Outs
- Share your observations – “How did their presence radiate with others? Did they inspire confidence so that you/ followers would want to follow them? Why? Why Not?”
- Did these leaders emulate similar leadership characteristics as the “leader you would follow anywhere”?
Leadership Presence and LFI

- Connect with your accountability partner – explore together
  - Touch base on your Servant Leadership Commitment
  - And explore....“How your presence reveals itself to others?”.....so that

You will be able to fulfill LFI’s Mission.....

*Educate, prepare, inspire and connect leaders to serve and strengthen our community.*
References

- 12 Steps to Power Presence, John Baldoni, 2010
- The Three Levels of Leadership: How to Develop Your Leadership Presence, Knowhow and Skill, James Scouller, 2011